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| **Differences between Leader and a Manager** |
| **Manager** | **No.** | **Leader** |
| Doing things right. | 1 | Doing things right |
| Efficient in climbing a successful ladder. | 2 | Choosing the right wall for **leaning the ladder**. |
| Works well in peace or under ideal situations. | 3 | Functions well in war or crisis, too. |
| Plans and budgets. | 4 | Sets directions. |
| Performs organizing and staffing function. | 5 | Performs **aligning function.** |
| Utilizes material resources. | 6 | Utilizes human resources also by **exploration.** |
| He does what is in order | 7 | He sets examples. |
| He uses authority. | 8 | He uses power. |
| He accepts status –quo. | 9 | He changes the status-quo. |
| He is an administrator. | 10 | He is an innovator. |
| He is in all the formal organizations. | 11 | He is in **informal** organizations, too. |
| Acts as a control. | 12 | Inspires or motivates. |
| Engenders fear, may lead to **panic.** | 13 | Inspires enthusiasm. |
| Imitate. | 14 | Originate. |
| More depends upon authority. | 15 | Depends on c**onfidence** and goodwill. |
| Believes in I! | 16 | Believes in word ‘we’ and you (to give credit). |
| Bureaucratic approach- to follow set standards without any deviation. | 17 | More belief in creativity- innovation. |
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**(Source: Gautam, et. Al., 2007-Research Link)** |