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| |  |  |  | | --- | --- | --- | | **Differences between Leader and a Manager** | | | | **Manager** | **No.** | **Leader** | | Doing things right. | 1 | Doing things right | | Efficient in climbing a successful ladder. | 2 | Choosing the right wall for **leaning the ladder**. | | Works well in peace or under ideal situations. | 3 | Functions well in war or crisis, too. | | Plans and budgets. | 4 | Sets directions. | | Performs organizing and staffing function. | 5 | Performs **aligning function.** | | Utilizes material resources. | 6 | Utilizes human resources also by **exploration.** | | He does what is in order | 7 | He sets examples. | | He uses authority. | 8 | He uses power. | | He accepts status –quo. | 9 | He changes the status-quo. | | He is an administrator. | 10 | He is an innovator. | | He is in all the formal organizations. | 11 | He is in **informal** organizations, too. | | Acts as a control. | 12 | Inspires or motivates. | | Engenders fear, may lead to **panic.** | 13 | Inspires enthusiasm. | | Imitate. | 14 | Originate. | | More depends upon authority. | 15 | Depends on c**onfidence** and goodwill. | | Believes in I! | 16 | Believes in word ‘we’ and you (to give credit). | | Bureaucratic approach- to follow set standards without any deviation. | 17 | More belief in creativity- innovation. | |  | 18 |  |   **(Source: Gautam, et. Al., 2007-Research Link)** |